

## Biography

**Luis Gargaté** is the Business Development Director responsible for the Railway, Automotive and Medical Devices markets at Critical Software. Additionally, he is the Managing Director of Critical Software's branch in Germany and is part of the company's Management Board.

One of Critical Software's key roles is to develop high-criticality embedded control systems for industries such as Aeronautics, Railway, Automotive, among others. The company also markets specific offers for other business-critical domains such as banking, e-commerce, energy and more.

Luis has been working in Business Development at Critical since 2012, after a brief period in the engineering team in 2011. In his Business Development role, he has gained experience in working across several markets and geographies, including initiating emerging market segments for the company – namely Automotive and Railway - as well as taking on responsibility for the development of the Aerospace market in the DACH region.

Luis has a distinguished academic background, having earned an MsC in Physics from Instituto Superior Técnico in Lisbon in 2004 and a PhD in Physics at the Institute for Plasmas and Nuclear Fusion of Técnico in 2009. He has also garnered experience from his work as a research scientist at the Department of Astrophysical Sciences of Princeton University in the United States from 2009 to 2011.